



When Your Business Grows,
We Grow With You
All-in-One ERP Solution

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Who **We Are**

Ultimate KL under the wings of Ultimate Solutions & Yemen Soft Inc. is an ERP solutions and software development provider with the existence of more than 25 years. Being one of the leading ERP solution companies in the Middle East, it was founded in 1993 and has since then been growing with currently 25 international branches around the globe including Malaysia, Turkey, Egypt, India, Indonesia, Tanzania and more

We provide a variety of state-of-art solutions that fit different industries with our primary focus to bring the ERP solution for small to large scaled businesses, in ensuring their operations flow smoother and trouble-free which ultimately to gain the 'Absolute Trust'

Ultimate Solutions is ISO 20000 certified and in 2012, the company was listed among the top 100 companies in the software industry worldwide by Red Herring. In 2018, the 'Silicon Review' selected the company as one of the top 50 innovative companies in the world. The company strives to gain more global presence in the software industry



ONYX Pro ERP has been in the market for more than 25 years and has become a key player in the success of our clients in many locations around the globe running diverse types of industries and business sectors

ERP Solutions That Fit Every Business Needs

ONYX Pro ERP is an All-In-One integrated software solution with more than 40 modules that are proven to be time and cost-effective, equipped with comprehensive features for all aspects of your business from inventory, point of sales, financial, human capital, and more.

ONYX Pro ERP helps in managing your business greater through its integration and automation. The system can handle all functions in multiple outlets in different activities simultaneously and this will help you to have a better understanding with a closer description of how your business operates from A-Z. This multilingual solution with real-time reporting enables you to counter promptly to market needs where automatically, gives you a more prominent control over your operations. It is also customizable to fit your business requirements.

ONYX Pro ERP has various supported mobile apps such as ONYX E-Commerce, ONYX POS, ONYX Shopping, and more, created solely to make your business even more profitable!



Settings and **Configuration**

System configurations are one of the most important steps for every organization in the implementation process. The system will function properly to best maintain your company's data, parameters, fields, and workflow to ensure your employees are receiving and sharing accurate information. ONYX Pro ERP can adopt options accordingly to your company's general policy, internal regulations of work procedures, and professional principles. This will act as a fundamental structure in your current business as well as your future needs.

Functions

- Identify the enterprise data, define inputs, create and activate the features of the various system modules.
- Define the organization's structure, divisions, levels, functions, and staff data.
- Adapt currencies and the accounting periods appropriate to the nature of business and activities.
- Set up common core data, such as the chart of accounts with different levels and classifications. Define cost centers, activities, projects, etc.

Sub-modules

- **General Configuration:** to build the chart of accounts, set up data and accounts.
- **General Parameters:** to define core data, such as the chart of accounts, cost centers, and staff data.



System **Administration** (System Management)

System Management is crucial to help control the basic requirements of your business in ensuring efficient use of resources besides improving financial performance. ONYX Pro ERP makes this possible by forming the methods of transaction inputs and outputs as well as monitoring users and evaluate performances

Functions

- Set up and manage user groups and user privileges according to their roles based on the organizational structure. Monitor users and follow up on their performance.
- Set up and manage the approval levels for the various transaction types.
- Manage the closing period and temporary suspensions.
- Back up data with highly secure procedures and the ability to schedule auto cloud backups.
- Define alert and notifications for system transactions
- Define favorite screens

Sub-modules

- **Privileges:** to define users, system control, and backup process.
- **Closing:** to set up periodic (monthly, annual, etc.) closings and temporary suspensions.

Accounting Management Systems

Accounting is the heart of finance. Its management system is used to provide critical information that reflects in decision making for any business operations. ONYX Pro ERP specializes in the procedures of follow-ups, cash auditing, checks, balances, and various entries and is also used for issuing letters of guarantee, account statements, monthly trial balances, and other related statements

Functions

- Prepares budget and traces deviations. Monitors profit and loss accounts.
- Carries out reconciliations and financial adjustments between accounts.
- Handles assets: costs, components, life cycle, and depreciation.
- Sets up approval authority for transactions and audits actual transactions.
- Receives external financial data and inputs them to the system flexibly.
- Supports various types of tax including VAT
- Generates various types of reports

Sub-modules

- **GL:** to manage accounting entries, cash, and financial reports.
- **Posting and Auditing:** to audit and post accounts and documents
- **LC:** to manage letters of credit processes
- **Budgeting:** to prepare a budget and monitor budget variance.
- **Assets:** to manage assets details and depreciation
- **Data Import:** to import external financial data into ONYX Pro

Reports

Various reports are generated, including:

- Account statements reports
- Trial balance
- Profit and loss statements
- Balance sheets
- Budgeting and Budget variance



Inventory System

Managing the supply chain systematically is the backbone of any business. Inventory management allows you to fulfill your customers' needs while at the same time helps you to save costs. It is used for items definition, pricing, and transaction management, such as incoming and transferring. Additionally, it is also used for stock management, inventory alerts, batches numbers, and expiration dates

Functions

- Classifies warehouse item groups in a flexible hierarchy
- Automates bar code generation process with multiple options
- Handles accurately both weight and measurement units
- Traces items: movements, transactions, requests, orders
- Includes state-of-the-art stocktaking system for physical counts
- Deals with various types of inventory, including merchandising items and goods on consignment.

Sub-modules

- **Inventory Management:** to define inventory items, set pricing, and trace transactions
- **Stocktaking:** to conduct physical counts to reconcile stock balances

Reports

Various reports are produced, including:

- Items movements with multiple options
- Stocktaking reconciliation
- Damage and expiry goods
- Inter-warehouse transfers and movements
- Stock aging
- Stock turn-over



Accounts Receivables (Clients) Management System

ONYX Pro ERP provides accurate and profit-wise financial management through the “Accounts Receivable (Clients) Management System”. It handles the sales life cycle including offers, sales requests, sales orders, invoices, and returns. Moreover, it provides comprehensive management of promoters, representatives, and collectors. It also supports direct sales management through supporting a comprehensive POS (Points of Sales) system.

Functions

- Sets up promotions, such as discounts and free quantities with multiple flexible options.
- Defines sales KPI's and quotas, and sets up sales commissions.
- Controls clients credit options
- Manages retail sales through the POS system

Sub-modules

- **Clients Management:** manages and analysis clients data
- **Distribution Management:** implements sales, promotions, and collection plans. Defines market data.
- **Sales:** processes offers, orders, invoices, and sales returns.
- **Maintenance:** monitors under warranty products, and follows up the repair process.
- **POS:** facilitates and controls the direct sales process

Reports

- Customer statement reports with various options
- Customer credit and aging report
- Customer balance reports
- Sales Taxes and other taxes reports



Accounts Payable (Vendors) Management System

Since purchases are an essential part of your business, we also care about providing the best management of it. Our ONYX Pro ERP system provides you with a whole comprehensive “Accounts Payable (Vendors) Management System” to manage your purchases including price quotations, purchases requests, and orders, issuing invoices, and goods delivery and returns. It also classifies vendors (suppliers), manages their data and assesses their service quality.

Functions

- Classifies vendors (suppliers), manages their data, analyzes quotations, and assess services.
- Issues purchase contracts, escalates it for approval and calculates costs accurately.
- Monitors due payments and analyzes vendors' credits.

Sub-modules

- **LC:** opens LC, defines the amounts, and monitors goods delivery
- **Vendors:** classifies vendors, manages their data, and monitors dues
- **Purchases:** manages the purchase process and monitors associated costs

Reports

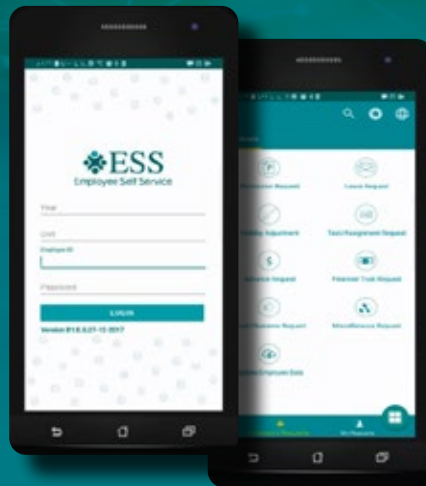
- Vendor Statement Report for selected vendors with various options
- Vendor aging
- Sales tax detail report

Human Capital Management Systems

Since human capital is the core of any business success story, we designed our ONYX Pro system to maintain the human capital in an optimal way to achieve the sustainable growth of your business. Our “Human Capital Management System” maintains all aspects, including recruitment, attendance, payroll, performance, training needs, and evaluation. **Employee Self Service (ESS) is also available via mobile app to make it even easier for your team members to access.**

Functions

- Manages the recruitment process flexibly and efficiently.
- Handles all staff related aspects, including performance appraisal & promotions, leaves, medical insurance, administrative movements, and training.
- Supports employee self-service functionality to facilitate employees activities and requests
- Controls attendance through a biometric system, such fingerprint devices.
- Processes salaries and wages



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Sub-modules

- **Payroll:** manages the payroll process, including salary pays, deductions, and advance payments.
- **Attendance Management:** automates and monitors attendance through biometric devices
- **HR:** manages staff affairs, such as recruitment appraisals, promotions, training, etc.

Reports

- Payroll report with multiple options
- Detailed pay slip
- Detailed statistical reports
- Many other optional reports

Fleet **Management** System



This system is designed specifically to handle fleets' financial and administrative issues professionally. It mainly facilitates logistics management for transport and shipping companies, such as following up and monitoring revenues and expenses per vehicle. The ONYX Pro ERP "Assets Maintenance Module" mainly and fully covers the fleet maintenance aspects.

Functions

Route Management

- Sets up route start point and endpoint with all expenses included.
- Sets up destination location (i.e. port, site, depot, border, etc.)
- Defines in detail the route distance

Tires Management

- Defines tires
- Defines tires lifetime considering rough road
- Records tires movements within the vehicle, tire condition, and distance
- Captures tires tread depth, retread and repair history, and expenses.
- Generates various reports including tire CPK (Cost per KM)

Insurance Management

- Defines insurance detail, including start date, expiry, and renewal.
- Records claims, rejections with history.
- Generates alerts and reports.

Fuel Management

- Defines fuel consumption per vehicle
- Tracks and controls fuel consumption per trip
- Handles additional fuel requirements
- Alerts and reports

Vehicle and Transport Management

- Define vehicle types
- Defines vehicle's licenses and documents with their expiry day
- Records trip expenses
- Closes trips and enters all related data (i.e. arrival, actual distance, quantities, odometer reading, etc.).

Drivers Management

- Maintains driver data history and captures license details.
- Links driver with both vehicle and destination.
- Maintains driver as custodian and custodian's clearance.

Document Management

- Defines document types for both vehicles and drivers
- Monitors document renewal
- Generates alerts and reports

Reports

The system provides various types of reports in different formats, including:

- Trip Analysis
- Daily Vehicle Status
- Monthly Trip Analysis
- Top 10 Customers
- Drivers Performance
- Vehicle Analysis by Vehicle
- Tire Movement
- Tire History
- Spare Parts Order History
- Revenue Analysis by Route and Customer
- Trip Movement Summary
- Cost Center Profit & Loss
- Trip Order/Shipment Order

Specialized **Systems**

ONYX Pro ERP provides comprehensive software solutions that cover many business sectors. It provides different software systems/solutions tailored to target different businesses, such as production management system, hospital management system, etc. These systems include the following:

Production Management System

To manage the production process for manufacturing firms. It manages the various aspects and the different phases of the product life cycle, including workforce, raw materials, bill of materials (BOMs), production routing, production halls, machine capacity, etc. It helps manufacturing firms achieve optimal utilization of resources to ensure the least cost and maximum profits. It is fully integrated with ONYX Pro ERP

Hospital Management

To manage the medical, administrative, and financial aspects in hospitals. It automates all the medical processes and archives patients' files (e-file) so that they can easily and flexibly be retrieved. It manages and records the diagnosis process and care units. It is integrated with ONYX Pro so that all medical, business, financial, and administrative functions are made through one system.

Fuel Stations Management System

To observe fuel stock. It monitors fuel meters and sales for each pump attendant. The transactions are then posted to the financial system. It supports credit sales and prepaid coupons.

Money Exchange & Transfer

To manage currency exchange service, and facilitate money transfer services.

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Real Estate Management

To manage real estate with its related maintenance services. It also manages owners' relationship with lease contracts and investments. It manages sales, purchases, and rentals.

ONYX Pro Lite

To allow remote branches to make transactions based on granted privileges. It is a mini version of ONYX Pro ERP, and it is synchronized with the systems to post transactions.

Parcel Shipping

To manage parcel shipping services on both levels locally and internationally with flexible pricing options. It manages shipping processes, such as parcels pricing, shipping, tracking, and delivery.

Projects and Progress Billing Management

To manage projects' phases and details, including technical and financial aspects. It manages contract details and facilitates the issuance and payment of "progress bills".

Shareholders Accounts

To manage shareholding accounting, shareholders' relationship, and shareholding certificates. The system either can operate as a stand-alone system or fully integrated module with ONYX Pro.



Reporting **System** (Reports Generator)

There is no doubt that proper decision making in nowadays fast pace market is a hard thing to do. Therefore, ONYX Pro ERP system provides you with a comprehensive reporting generator system. This reporting system generates different forms of detailed and summarized reports to keep your eyes on every minute detail concerning your business. It provides statistical figures, refined and accurate data processing, and monitors performance to help you to make the right decisions accordingly.

Features

- Generates financial analysis reports, including income statement, trial balance, cash flow, bank reconciliations, etc. Reports can be generated periodically (monthly, quarterly) or for any selected period.
- Extracts reports for multiple financial units for one year or a group of years.
- Displays an interactive KPI dashboard for various indicators, including financial, administrative, business, and inventory.
- Allows flexible formatting of the reports with various options to facilitate the decision-making process.

Sub-modules

- **MIS (Management Information System):** To produce KPI and summarized reports for executives and senior managers.
- **Onyx Mobile (Performance Indicators):** To view favourite KPI and financial reports using a smart phone through the ONYX performance Indicators app.
- **BI (Business Intelligence):** To generate decision-making reports with attractive designs.
- **Dashboard:** To display financial, business, and administrative KPIs to help decision-makers



Assisting and Supporting **Tools**

ONYX Pro ERP provides a flexible, rich, and user-friendly usage experience. It achieves that easily as it comes equipped with different assisting tools to help the system users to carry out their work efficiently, quickly, and professionally in meantime. These tools include “SMS messaging” and interactive “Help” menus and screens to use via accessible shortcuts as you work on the system.

Key Features

- A messaging tool that sends SMS or email notifications and alerts based on configuration.
- A favorite tool for screens and accounts for easy and quick access for frequently accessed screens and accounts.

Modules

- SMS Messaging: to send SMS as configured, such as sending SMS notifications for transactions and balances to authorized users.
- Help and Instructions: to have various assisting tools, including internal messaging, favorite screens, favorite accounts, contacts, help screens, etc.

With Ultimate Solutions, you are on solid ground with ONYX Pro ERP. There is a whole team of experts and 25 years of experience in the ERP market to provide you with 24/7 support.

Our clients have achieved high level of administrative and accounting standards that helped them to gain their customers' trust. They were able to achieve high-quality control and professional standards besides expansion and sustainable growth due to using ONYX Pro.

ONYX Pro ERP does not only aim to make managing your business smooth and efficient but goes beyond the clients' expectations to achieve sustainable growth



Mobile App **Revolution**

ONYX Pro ERP also provides a collection of advanced mobile apps for both Android and iOS devices for fast and effective access at any time and from anywhere. Handy and useful tools are essential to support the rapid changes in mobile phone technologies as well as to increase the readiness of our ERP solution for your business

Various supported mobile apps are created solely and made available for your convenience such as ONYX E-Commerce, ONYX P.O.S, ONYX Pro Mobile, ONYX Cloud, ONYX Shop and many more with their functionalities including approvals, reporting, KPI dashboards and other transactions

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